

NORTH BRANCH CAPITAL

North Branch Capital is a complete partner for growing, lower middle market, industrial businesses. We specifically target investments in businesses with outstanding growth prospects, both organically and through add-on acquisitions. We also seek partnerships with strong leadership teams driving tremendous cultures. With 50 years of collective operating experience, our collaboration with management teams is unique. Our goal is to unlock potential and accelerate growth through investment in people, processes and systems.

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INVESTMENT CRITERIA

Revenue	\$10 million to \$75 million
EBITDA	\$2 million to \$8 million
Geography	<u>Platforms:</u> United States & Canada <u>Add-ons:</u> Global

TRANSACTION TYPE

- Typically partnering with family-owned, entrepreneurial run private companies
- Ownership transitions
- Corporate divestitures
- Add-on acquisitions
- Control positions

INDUSTRY PREFERENCES



Value Added
Distribution



Niche
Manufacturing



Industrial &
Residential Services

CURRENT PORTFOLIO



Investment Date: December 2015
 Location: Maple Grove, MN
www.circuitcheck.com

Circuit Check is the leading manufacturer of test equipment used by electronics manufacturers to assess critical component quality, process, test and repair information.



Investment Date: May 2019
 Location: Westlake, OH
www.fallprotect.com

Diversified Fall Protection is a designer and manufacturer of engineered fall protection systems for regulatory driven, mission critical safety applications and a value-added distributor of metal framings, fittings and hardware for safety and industrial applications.



Investment Date: September 2021
 Location: Phoenix, AZ
www.summit-hydraulics.com

Summit Hydraulics is a designer and distributor of aftermarket parts and kits for mobile equipment applications.



GLOBAL LUXURY SALES

Investment Date: June 2015
 Location: Boston, MA
www.alhi.com

Associated Luxury Hotels International (ALHI) is a Global Sales Organization, dedicated to the Meeting and Incentive (M&I) marketplace. ALHI connects the industry's leading meeting and event professionals to a curated collection of the world's most prestigious hotels, cruise ships, DMCs and travel partners through a global sales organization and event experiences.

Add-ons



REALIZED INVESTMENTS



Exit Date: November 2018

Motion Solutions is an engineering focused, value-added custom sub-assembly provider of linear motion and motion control solutions serving a variety of end markets including medical equipment, life sciences, technology, aerospace and defense and general industrial and automation.



Exit Date: December 2020

Heartland is a leading provider of residential HVAC, plumbing, electrical and indoor air quality services in the Midwestern United States.

9 brands acquired during hold period



Exit Date: December 2022

Infinity Home Services is a leading residential roofing, siding, window and gutter replacement provider across the U.S.

9 brands acquired during hold period