

# NORTH BRANCH CAPITAL

North Branch Capital is a complete partner for growing, lower middle market, industrial businesses. We specifically target investments in businesses with outstanding growth prospects, both organically and through add-on acquisitions. We also seek partnerships with strong leadership teams driving tremendous cultures. With 90 years of collective operating experience, our collaboration with management teams is unique. Our goal is to unlock potential and accelerate growth through investment in people, processes and systems.

## PROFESSIONALS

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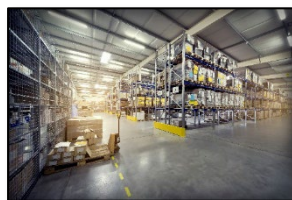
## INVESTMENT CRITERIA

<b>Revenue</b>	\$10 million to \$75 million
<b>EBITDA</b>	\$2 million to \$8 million
<b>Geography</b>	<u>Platforms:</u> United States & Canada <u>Add-ons:</u> Global

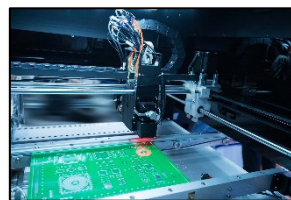
## TRANSACTION TYPE

- Typically partnering with family-owned, entrepreneurial run private companies
- Ownership transitions
- Corporate divestitures
- Add-on acquisitions
- Control positions

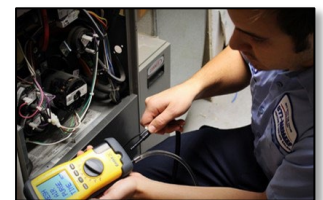
## INDUSTRY PREFERENCES



Value Added  
Distribution



Niche  
Manufacturing



Industrial &  
Residential Services

# CURRENT PORTFOLIO

## MANUFACTURING (Seeking Add-Ons)



Designer and manufacturer of engineered fall protection systems for regulatory driven, mission critical safety applications

Westlake, OH  
May 2019  
www.fallprotect.com

## DISTRIBUTION (Seeking Add-Ons)



Designer and distributor of aftermarket parts and kits for mobile equipment applications

Phoenix, AZ  
September 2021  
www.summit-hydraulics.com

## DISTRIBUTION (Seeking Add-Ons)



Distributor of access control, security hardware and fire / life safety products for commercial applications

West Hempstead, NY  
January 2023  
www.jmac.com

## HOME SERVICES (Seeking Add-Ons)



Provider of residential and commercial, eco-friendly junk removal services

Indianapolis, IN  
March 2023

## MANUFACTURING (Seeking Add-Ons)



Designer and manufacturer of industrial internet of things control products and systems

Nibley, UT  
June 2023  
www.controlbyweb.com

## MANUFACTURING (Seeking Add-Ons)



Designer and manufacturer of reusable, temporary containment solutions

Brunswick, ME  
July 2023  
www.starcsystems.com

## SERVICES



GLOBAL LUXURY SALES

Global sales organization connecting meeting and event professionals to hotels, cruise ships, DMCs and travel partners

Boston, MA  
June 2015  
www.alhi.com

# REALIZED INVESTMENTS

## MANUFACTURING



Engineering focused, value-added custom sub-assembly provider of linear motion and motion control solutions

Exit Date: November 2018

## HOME SERVICES



Provider of residential HVAC, plumbing, electrical and indoor air quality services in the Midwestern United States

Exit Date: December 2020

## HOME SERVICES



Residential roofing, siding, window and gutter replacement provider across the United States

Exit Date: December 2022

## MANUFACTURING



Manufacturer of test equipment used by electronics manufacturers

Exit Date: February 2024