North Branch Capital is a complete partner for growing, lower middle market, industrial businesses. We specifically target investments in businesses with outstanding growth prospects, both organically and through add-on acquisitions. We also seek partnerships with strong leadership teams driving tremendous cultures. With 90 years of collective operating experience, our collaboration with management teams is unique. Our goal is to unlock potential and accelerate growth through investment in people, processes and systems.

**PROFESSIONALS**

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**INVESTMENT CRITERIA**

- **Revenue**: $10 million to $75 million
- **EBITDA**: $2 million to $8 million
- **Geography**: Platforms: United States & Canada
  Add-ons: Global

**TRANSACTION TYPE**

- Typically partnering with family-owned, entrepreneurial run private companies
- Ownership transitions
- Corporate divestitures
- Add-on acquisitions
- Control positions

**INDUSTRY PREFERENCES**

- Value Added Distribution
- Niche Manufacturing
- Industrial & Residential Services
### CURRENT PORTFOLIO

#### MANUFACTURING *(Seeking Add-Ons)*

**Circuit Check**
Manufacturer of test equipment used by electronics manufacturers

Maple Grove, MN  
December 2015  
[www.circuitcheck.com](http://www.circuitcheck.com)

#### DISTRIBUTION *(Seeking Add-Ons)*

**Summit Hydraulics**
Designer and distributor of aftermarket parts and kits for mobile equipment applications

Phoenix, AZ  
September 2021  
[www.summit-hydraulics.com](http://www.summit-hydraulics.com)

#### MANUFACTURING *(Seeking Add-Ons)*

**Diversified Fall Protection**
Designer and manufacturer of engineered fall protection systems for regulatory driven, mission critical safety applications

Westlake, OH  
May 2019  
[www.fallprotect.com](http://www.fallprotect.com)

#### MANUFACTURING *(Seeking Add-Ons)*

**Manufacturing (Seeking Add-Ons)**

**Design and manufacturer of industrial internet of things control products and systems**

Nibley, UT  
June 2023  
[www.controlbyweb.com](http://www.controlbyweb.com)

**Consumer Services (Seeking Add-Ons)**

**Engineering focused, value-added custom sub-assembly provider of linear motion and motion control solutions**

Exit Date: November 2018

**Home Services (Seeking Add-Ons)**

**Provider of residential HVAC, plumbing, electrical and indoor air quality services in the Midwestern United States**

Exit Date: December 2020

### REALIZED INVESTMENTS

#### MANUFACTURING

**Motion Solutions**
Engineering focused, value-added custom sub-assembly provider of linear motion and motion control solutions

Exit Date: November 2018

**Heartland Home Services**
Provider of residential HVAC, plumbing, electrical and indoor air quality services in the Midwestern United States

Exit Date: December 2020

**IHS**
Residential roofing, siding, window and gutter replacement provider across the United States

Exit Date: December 2022

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