

NORTH BRANCH CAPITAL

North Branch Capital is a complete partner for growing, lower middle market, industrial businesses. We specifically target investments in businesses with outstanding growth prospects, both organically and through add-on acquisitions. We also seek partnerships with strong leadership teams driving tremendous cultures. With 90 years of collective operating experience, our collaboration with management teams is unique. Our goal is to unlock potential and accelerate growth through investment in people, processes and systems.

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INVESTMENT CRITERIA

Revenue	\$10 million to \$100 million
EBITDA	\$2 million to \$10 million
Geography	<u>Platforms:</u> United States & Canada <u>Add-ons:</u> Global

TRANSACTION TYPE

- Typically partnering with family-owned, entrepreneurial run private companies
- Ownership transitions
- Corporate divestitures
- Add-on acquisitions
- Control positions

INDUSTRY PREFERENCES



Value Added
Distribution



Niche
Manufacturing



Industrial &
Residential / Facility
Services

CURRENT PORTFOLIO

MANUFACTURING (Seeking Add-Ons)



Designer and manufacturer of engineered fall protection systems for regulatory driven, mission critical safety applications

Westlake, OH
May 2019
www.fallprotect.com

DISTRIBUTION (Seeking Add-Ons)



Designer and distributor of aftermarket parts and kits for mobile equipment applications

Phoenix, AZ
September 2021
www.summit-hydraulics.com

DISTRIBUTION (Seeking Add-Ons)



Distributor of access control, security hardware and fire / life safety products for commercial applications

West Hempstead, NY
January 2023
www.jmac.com

HOME SERVICES (Seeking Add-Ons)



Provider of residential and commercial, eco-friendly junk removal services

Indianapolis, IN
March 2023

MANUFACTURING (Seeking Add-Ons)



Designer and manufacturer of industrial internet of things control products and systems

Nibley, UT
June 2023
www.controlbyweb.com

MANUFACTURING (Seeking Add-Ons)



Designer and manufacturer of reusable, temporary containment solutions

Brunswick, ME
July 2023
www.starcsystems.com

HOME SERVICES (Seeking Add-Ons)



Provider of residential tree removal, tree pruning, plant health care and other tree related services

Atlanta, GA
May 2024
www.vertical-forestry.com

SERVICES



Global sales organization connecting meeting and event professionals to hotels, cruise ships, DMCs and travel partners

Boston, MA
June 2015
www.alhi.com

REALIZED INVESTMENTS

MANUFACTURING



Engineering focused, value-added custom sub-assembly provider of linear motion and motion control solutions

Exit Date: November 2018

HOME SERVICES



Provider of residential HVAC, plumbing, electrical and indoor air quality services in the Midwestern United States

Exit Date: December 2020

HOME SERVICES



Residential roofing, siding, window and gutter replacement provider across the United States

Exit Date: December 2022

MANUFACTURING



Manufacturer of test equipment used by electronics manufacturers

Exit Date: February 2024