

# NORTH BRANCH CAPITAL

## North Branch Capital Expands Residential Roofing Platform *IHS Purchases American Home Contractors*

Oak Brook, Illinois – June 16, 2022



North Branch Capital (“North Branch”) announced today that its portfolio company, Infinity Home Services (“IHS”), has purchased American Home Contractors (“AHC”). Based in Fulton, MD with an additional location in Chantilly, VA, AHC is a leading provider of residential roofing, siding, window and gutter replacement in the non-insurance, retail market. American Home Contractors was founded in 1986 and has a long history of serving homeowners in the Mid-Atlantic market.

“Steve Lozinsky, Tyler Griffin, David Silverstein and Josh Dunevant have built an outstanding business in the MD, VA and DC market having amassed over 5,000, 4.9 star google reviews,” said Josh Sparks, CEO of IHS. “They are the trusted home advisor and leader in that growing region, and we could not be more excited for AHC to join the IHS family.”

“IHS will help AHC continue its long-term growth trajectory by bringing to our organization best-in-class technology, lead-gen capabilities and purchasing strategies,” said Steve Lozinsky, President of AHC. “We are thrilled to join an organization like IHS that is using these best-in-class capabilities to provide the preeminent customer service experience in the roofing industry.”

Headquartered in New Berlin, Wisconsin, IHS is a leading provider of residential roofing, siding, window and gutter replacement in primarily the non-insurance, retail market. The company currently has five brands in its portfolio and has served approximately 65,000 homeowners in its history. This is IHS’s fourth strategic acquisition since North Branch became the majority shareholder in September 2021.

The transaction closed on June 3, 2022 and marks North Branch’s 27<sup>th</sup> transaction completed since launching in 2014. Katten Muchin Rosenman LLP served as legal counsel to IHS and North Branch in the transaction and BMO Sponsor Finance provided a term loan facility.

### **About North Branch Capital**

North Branch Capital ([www.northbranchcap.com](http://www.northbranchcap.com)) is a complete partner for growing, lower middle market, industrial businesses. We specifically target investments in businesses with outstanding growth prospects, both organically and through add-on acquisitions. We also seek partnerships with strong leadership teams driving tremendous cultures. With 50 years of collective operating experience, our collaboration with management teams is unique. Our goal is to unlock potential and accelerate growth through investment in people, processes and systems.